microinsurancemaster







Micro Insurance Centre at Milliman





2-week immersion

at Pioneer Insurance (PH) mostly out of the office

3 months of mentoring

by internationally renowned industry leaders

Network of changemakers

tap into a global community of microinsurance champions

Thrive in microinsurance

with transformative insights, tools and leadership network

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Microinsurance Master radically changed how we approach microinsurance.

We are now equipped to thrive.

98%

recommended by 95 key decision-makers from 35 countries

Microinsurance Master program overview

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A truly transformative program. We learnt so much from the immersion visits to clients, our hosts and mentor.

Phase one: 2-week immersion
Gain an insider perspective of a microinsurance champion
4 to 15 March 2024

- ✓ Spend two weeks at Pioneer Insurance in the Philippines and work with their leaders and staff, visit their clients and distribution partners.
- ✓ Gain a deep understanding Pioneer Insurance grew from 275,000 to over 18 million enrolments in five years.
- ✓ Design and pitch a microinsurance solution using customer-centric principles, frameworks as well as insights and tools from the workshops.

Phase two: 3 months of mentoring
Accelerate your business with guidance from industry leaders

April to June 2024

- ✓ Tailor your insights from the immersion to boost your microinsurance business.
- ✓ With mentoring by industry leaders, including:



Andrea Camargo
Senior Risk Specialist
World Food Programme



Solène Favre
Insurance Director
Vision Fund



Geric Laude

Head Non-Life Retail

Pioneer Insurance



Richard Leftley
Founder &
Ex-CEO MicroEnsure



Andrew Nkolola CEO aYo Zambia



We now have a direct connection with like-minded organisations and some of the greatest industry leaders. That's priceless.

Phase three: Microinsurance Master community of changemakers for life

- ✓ The accelerator itself may be over but you are a Microinsurance Master for life.
- You and your organisation will join a growing community of changemakers who continue to share and learn how to move the needle in microinsurance
- ✓ Candid sharing of information among like-minded leaders in online and in-person meetings.



- ✓ You are a CEO or key decision-maker who is passionate about reducing the risks of low-income families.
- ✓ Your organisation wants to derisk and accelerate your microinsurance activities
- ✓ We will select a diverse group of motivated executives from insurers, intermediaries, funders, and regulators involved in microinsurance.
- ✓ An investment of \$11950 covers all tuition, field trips, 2 weeks hotel accommodation, breakfast and lunch in Manila, at least eight online mentoring calls, and lifelong access to our alumni network.
- ✓ Apply now: only 20 seats available. Places will be awarded on a first come first serve basis.

Accelerate your microinsurance business

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Microinsurance Master gave us an enormous return on investment.

Organisations who joined Microinsurance Master achieved the following results in just one year *:

- \$ 1 million additional microinsurance premium by an African insurer
- √ +100,000 enrolments in 3 new health insurance products by a South-Asian insurer
- ✓ A social MFI turned a \$200,000 loss into a \$100,000 profit
- ✓ 2 Microinsurance Masters attracted a high-profile investor
- * Credits for these achievements go in the first place to the changemakers themselves.

 We thank them for attributing part of their success to having joined Microinsurance Master.



Join us in making a difference in microinsurance

Join the sixth edition in 2024 and join a growing community of

- ✓ 95 microinsurance executives from 35 countries
- ✓ Representing 70 organisations across insurers, distributors, insurtechs, regulators and sector enablers
- ✓ Who praise the programme with a 98% recommendation rating

Find out more and apply here

www.microinsurancemaster.org

